

Associate Player Agent/Advisor — Men's Hockey

North America | Commission-Based | Remote-Flexible

Company Overview

Gryphon Sports Management (GSM) is a boutique sports advisory firm dedicated to assisting our clients in achieving their goals. Our team provides advice, connectivity, and ongoing support to ensure our clients' short- and long-term success in sport and beyond.

We are expanding our team across North America and seeking ambitious, motivated, and organized individuals passionate about the business of hockey to join us as Associate Player Agents/Advisors.

Role Overview

This role provides a direct pathway into the men's hockey agency industry across North America. You will identify, recruit, and support male hockey talent across major junior (CHL), collegiate (NCAA/U Sports), semi-pro, and professional leagues, learning industry best practices for long-term client retention and recruitment.

Key Responsibilities

- Conduct extensive, independent research on amateur, semi-pro, and professional hockey players.
- Prospect to attract clients using personal networks, targeted outreach, rink visits, and social media.
- Liaise with hockey operations personnel, scouts, and team executives to identify player opportunities, coordinate meetings, and prepare contracts.
- Guide athletes through career transitions, draft preparation, and long-term professional development.

Qualifications & Requirements

- **Network:** Strong, established network within the men's hockey ecosystem in North America.
- **Perseverance:** Exemplary dedication to the role and its responsibilities in an extremely challenging and competitive industry.
- **Autonomy:** A self-starter who can work independently, remotely, and with minimal oversight.
- **Organization:** Exceptional organizational skills and highly effective communication capabilities.
- **Technical Skills:** Proficient with MS Office (Word, Excel, PowerPoint, Outlook).
- **Flexibility:** Adaptable working hours to accommodate multiple time zones, travel, and tight deadlines.
- **Nice-to-Have:** Sales/CRM experience; background playing or coaching competitive hockey.

Compensation

- **Commission-based (no base salary)** — income is directly derived from successful player recruitment and placements.

Application Guidelines & How to Apply

Please read the application guidelines carefully before submitting your materials:

1. **Submission Email:** garnett@gryphonsports.com
2. **File Format:** Combine your CV and Cover Letter into one single PDF document.
3. **File Naming Convention:** GSM Application (Associate Agent, Hockey) – FirstName LastName
4. **Cover Letter:** 1-page (300 words or less, bullet points acceptable) answering:
 - Why are you the best candidate for this role?
 - How do you intend to recruit your first client?
 - Who or what does your hockey network consist of?